

# Bharat Heavy Electricals Ltd.(BHEL) (Consolidated) - MoU 2024-25

S.No.	Name of Parameter	Unit	Weightage	Target 2024-25
1	Value of Production	Rs. Cr.	29	32106
2	CAPEX	Rs. Cr.	10	227
3	Exports/Income from Overseas	Rs. Cr.	4	1000
4	EBITDA as a percentage of Revenue	%	10	9.91
5	Return on Net Worth	%	15	7.24
6	Asset Turnover ratio	%	5	58.78
7	Acceptance/ Rejection of Invoices of Goods & Services through TReDS Portal within specified time	%	5	100
8	Procurement from GeM as per approved Procurement Plan	%	2	100
9	Trade Receivables as no. of days of Revenue from Operations	Number of Days	5	90

10	Total Return toShareholders	%	15	100
		<b>Total</b>	<b>100</b>	
<p><b>Notes:</b></p> <ul style="list-style-type: none"> <li>• Vision provided by the administrative Ministry is also considered for Benchmarking.</li> <li>• CAPEX targets– Based on vision provided by Administrative Ministry/ CPSE and Budget figures.</li> <li>• TRS parameter will be benchmarked to BSE 500 Index and the proportionate marking for achievement as per benchmarked range.</li> <li>• Proportionate marks for achievement of 50% to 100% Targets except for the parameter on TRS.</li> <li>• No marks for achievement below 50.00% of Targets.</li> </ul>				

## Compliance parameters for 2024-25

S.No.	Parameter	Marks	Source/ Verification
1	DPE guidelines issued from time to time on CSR expenditure by CPSEs.	-1	Administrative Ministry
2	Compliance of provisions in the Companies Act, 2013 (or SEBI (LODR) regulations in case of listed entities) on Corporate Governance such as: (i) Composition of Board of Directors (ii) Board Committees (Audit Committee etc.) (iii) Holding Board Meetings (iv) Related Party Transaction (v) Disclosures and Transparency	-3	Administrative Ministry on the basis of CAG/ Statutory/ Secretarial Audit Report(s)
3	Procurement of goods or services through MSEs as % of Total procurement of goods and services – 25 %	-1	Administrative Ministry on the basis of Sambandh portal
4	Procurement of goods or services through SC/ST MSEs as % of Total procurement of goods and services – 4%	-1	Administrative Ministry on the basis of Sambandh portal
5	Procurement of goods or services through Women MSEs as % of Total procurement of goods and services – 3%	-1	Administrative Ministry on the basis of Sambandh portal
6	Steps and initiative taken for Health & Safety improvement of Human Resources in CPSEs (Target to be prescribed by the Administrative Ministry)	-1	Administrative Ministry

CMD / MD, Bharat Heavy Electricals Ltd.(BHEL)

Date -

Secretary, Ministry of Heavy Industries

Date -

