

**HEAVY INDUSTRIES AND PUBLIC ENTERPRISES  
DEPARTMENT OF HEAVY INDUSTRY**

**LOK SABHA  
UNSTARRED QUESTION No. 1706  
TO BE ANSWERED ON 02.07.2019**

**Bharat Heavy Electricals Ltd**

1706. SHRI SU.THIRUNAVUKKARASAR:

Will the Minister of HEAVY INDUSTRIES AND PUBLIC ENTERPRISES be pleased to state:

- (a) whether it is true that the Bharat Heavy Electricals Ltd.(BHEL) is planning to expand its business in International market through securing its maiden export orders from the countries of Chile and Estonia;
- (b) if so, the details thereof;
- (c) the value of the maiden export orders from the countries of Chile and Estonia, product-wise;
- (d) whether any Memorandum of Understanding(MoU) has been signed with these countries; and
- (e) if so, the details thereof?

**ANSWER**

**THE MINISTER OF HEAVY INDUSTRIES & PUBLIC ENTERPRISES  
(SHRI ARVIND GANPAT SAWANT)**

(a) to (c): Yes Sir. Bharat Heavy Electricals Limited (BHEL) is continuously exploring business opportunities in the international markets to promote its various products and services.

The details of maiden export orders secured by BHEL from Chile and Estonia are as under:

- (i) Transformer bushings order of value approx. Rs. 29 lakh from Niquel Electric Ltd., Chile in November, 2016.
- (ii) Electronic cards order of value approx. Rs. 2 lakh from SCANFIL OY VanaSauga, Estonia in February, 2017.

The above orders have also been successfully executed by BHEL.

(d) : No Memorandum of Understanding (MoU) has been signed by BHEL with Chile and Estonia.

(e) : Not Applicable in view of (d) above.

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