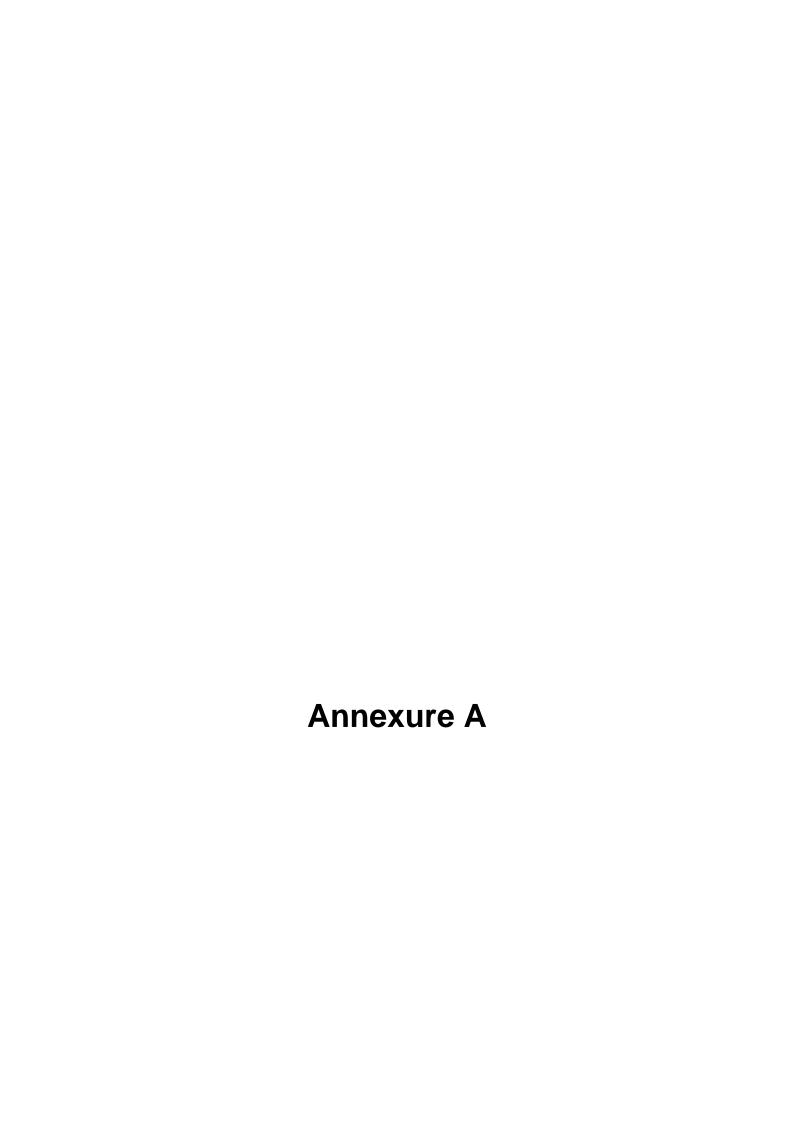
#### **Industry 4.0 Awareness Seminars Reports Template**

MS Word File, Font Arial 12 , space 1.5

1.	Date of the Seminar	24/04/2019	
2.	Organizers	CII	
3.	Title of the seminar	Awareness Workshop on Industry 4.0 The Indian Perspective	
4.	Programme	Annexure A	
5.	Report: suggested contents  (1) Main takeaway / good suggestions  (2) Clusters covered  (3) Nos attended - 68  (4) Success stories that need to be compiled / shared	(1) Main takeaways / good suggestions • Exposure to Industry 4.0 concepts • Exposure to explore the possibilities of 'Digitalization' - its benefits as well as key challenges • Understanding of how to apply Industry 4.0 in business • Additive manufacturing – its relevance, challenges and applications • Levels of Smart Manufacturing and applications, key ingredients and survey on Industrial IoT • Understanding of the digital journey of a company with Augmented Reality and Machine	
6.	List of Speakers with contact details	Annexure B	
7.	Presentations	Annexure C	
8.	Resource persons for providing consultancy, skilling, guidance etc.	<ul> <li>Madhusudan Kestur,         Director, Ace Micromatic         Group</li> <li>D Ramakrishna, Vice         Chairman, CII Andhra         Pradesh State Council and         Managing Director,         Efftronics Systems Pvt Ltd</li> </ul>	
9.	Photographs	Annexure D	
10.	Learnings from the seminar	- Industry has a basic Understanding of the concepts of Industry 4.0 at a broader level (as	

understood from the participants who attended the workshops). They are keen on understanding in detail about the applications of how to benefit from implementing Industry 4.0 through specific case.

- -studies by companies who have deployed Industry 4.0.
- -Working models and demonstrations of Industry 4.0 Applications were very well received by the participants. It was also quite engaging and insightful.
- -Participants attending the workshops have shown great interest on interacting with DHI officials to understand about the various initiatives taken by Government in creating an enabling ecosystem for Industry 4.0 adoption.





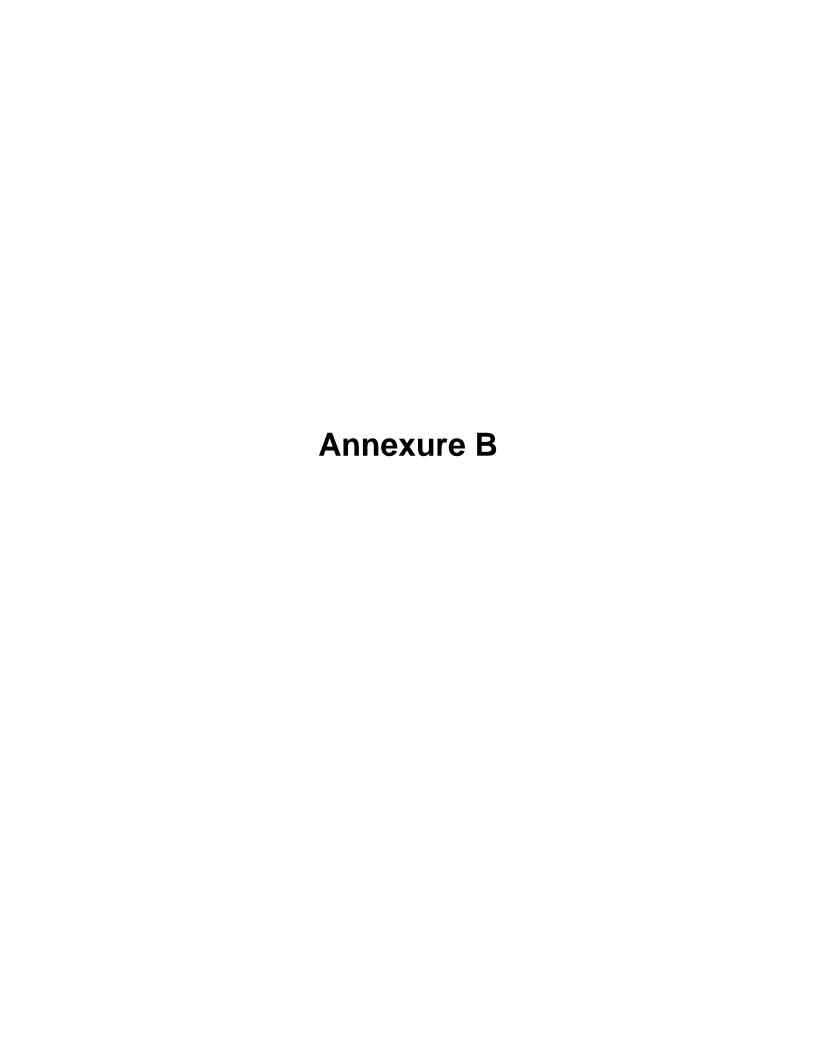


# Awareness Workshop on Industry 4.0 The Indian Perspective

24 April 2019 at 0930 hrs, Hotel Four Points by Sheraton, Visakhapatnam

#### PROGRAMME

0930 - 1000 hrs	Registration	
1000 – 1010 hrs	Welcome Remarks	<b>G Murali Krishna</b> Immediate Past Chairman, CII Visakhapatnam Zone and Managing Director and CEO Fluentgrid Ltd
1010 – 1030 hrs	'Industry 4.0 – Road to Digital Enterprise'	D Ramakrishna Vice Chairman, CII Andhra Pradesh State Council and Managing Director, Efftronics Systems Pvt Ltd
1030 – 1050 hrs	Industry 4.0 Solutions for Smart Manufacturing, India Context	Madhusudan Kestur Director Ace Micromatic Group
1050 – 1110 hrs	Digital manufacturing with loT	Navneet Kejriwal Member, CII Smart Manufacturing Council and Plant Director, Dell India
1110 – 1130 hrs	Question and Answer	
1130 – 1145 hrs	Tea break	
1145 - 1205 hrs	Approach to Digital Transformation in the area of Data Analytics	Pavan Kumar Singh Head – IT and Data Analytics L & T Defence, Vizag
1205 – 1225 hrs	Smart Factory Reference Architecture	Gopi Kumar Bulusu CEO and Chief Technologist Sankhya Technologies India Operation Pvt Ltd
1225 – 1245 hrs	Question and Answer	
1245 – 1300 hrs	Summing up	Navneet Kejriwal Member, CII Smart Manufacturing Council
1300 – 1400 hrs	Networking lunch	

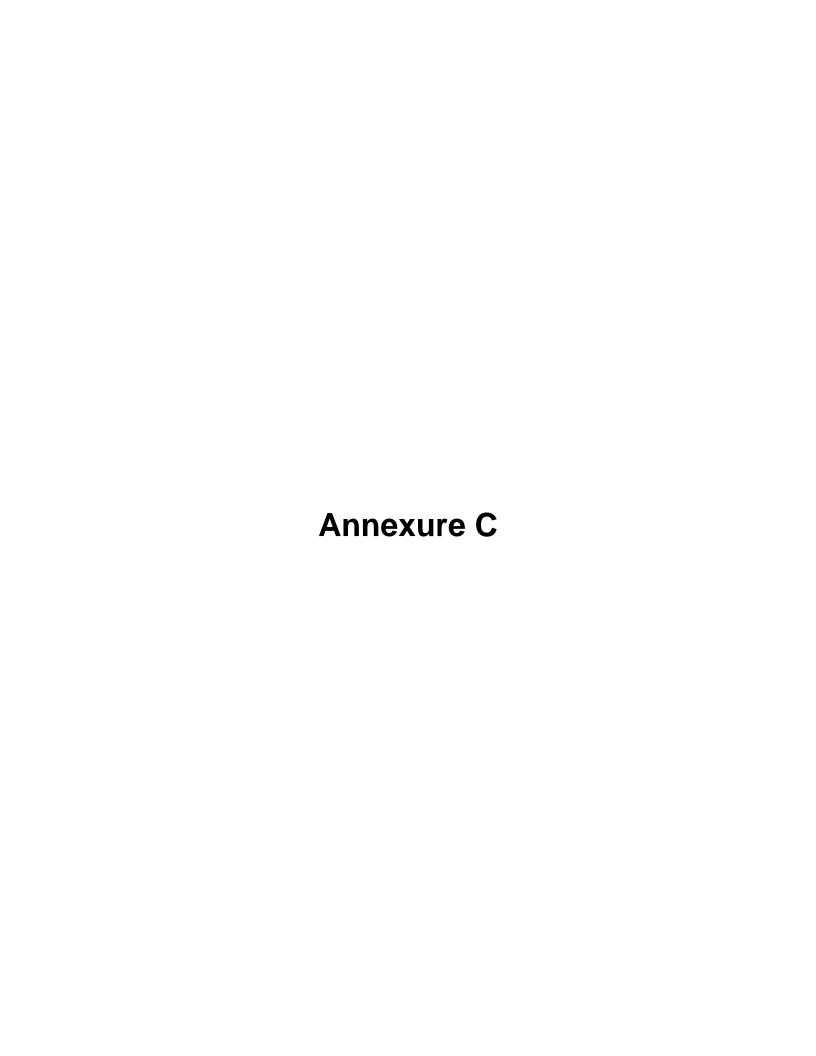


# **Awareness Workshop on Industry 4.0** The Indian Perspective 0930 hrs: 24 April 2019: Hotel Four Points by Sheraton, Visakhapatnam

# <u>List of Participants</u> (Final)

#### **Speakers**

	SI. No	Name	Designation	Organization	Email ID
		Mr G Murali	Immediate Past Chairman, CII	Fluentgrid Limited	
	1.	Krishna	Visakhapatnam Zone and	-	Murali.g@fluentgrid.c
			Managing Director and CEO		om
	2.	Mr D Ramakrishna	Vice Chairman, CII AP State	Efftronics Systems Pvt Ltd	md@efftronics.com
			Council and Managing Director		
		Mr Madhusudan	Director	Ace Micromatic Group	mkestur@acemicromati
	3.	Kestur		·	<u>c.com</u>
		Mr Navneet	Member, CII Smart	Dell India	Navneet.Kejriwal@dell.
	4.	Kejriwal	Manufacturing Council and Plant		<u>com</u>
		-,	Director		
		Mr Gopi Kumar	CEO and Chief Technologist	Sankhya Technologies	gopi@sankhya.com
	5.	Bulusu		India Operations Pvt Ltd.	
				,	
	6.	Mr Pavan Kumar	Head – IT and Data Analytics	Larsen and Toubro	PAVANKUMAR.SINGH
		Singh	,	Defence, Visakhapatnam	@larsentoubro.com



# Digital Transformation

Date: 24th Apr 2019



# Jeff Immelt on Digitalization



# Pay per Laugh



#### PAY PER LAUGH

The first comedy shows where you only pay for what you consume.



#### The problem

In mid-2013, the art industry in Spain suffered one of the hardest blows ever.

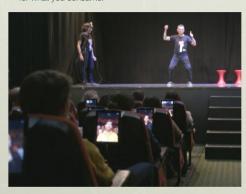
The government decided to raise the tax for theatrical shows from 8% to 21%, resulting in the greatest loss of audience in living memory.

People returned to consume "proven" entertainment en masse such as the American blockbusters...

Faced with this reality, the independent comedy theatre company Teatreneu decided to look at the situation with humour and invented something:

#### Pay Per Laugh.

The first comedy shows where you only pay for what you consume.



We fit out each seat with a facial recognition system that detects the smile, and proposes the following deal to spectators: "Entrance will be totally free. If the show produces no laugh, you don't pay anything, However, if you laugh, you have to pay for each smile".







Each smile produced is worth 30 euro cents, something that in this day and age is quite a reasonable price.

And so that no-one would cry for having laughed more than they could afford, the maximum amount to pay was 80 laughs or 24 euros.



#### Results

The average price of the ticket increases by 6 euros compared to traditional shows.

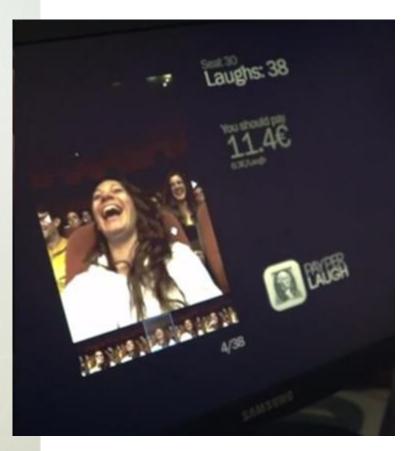
The system was covered by the main national media outlets. This produced more publicity, and this in tum produced 35% more spectators.

Each pay per laugh show produced 7,200 euros of ticket money compared to 4,400 euros that was normally taken.

Currently the Pay Per Laugh system is being copied in other comedy theatres in Spain. A mobile phone app was created to use as a system of payment in other independent theatres.



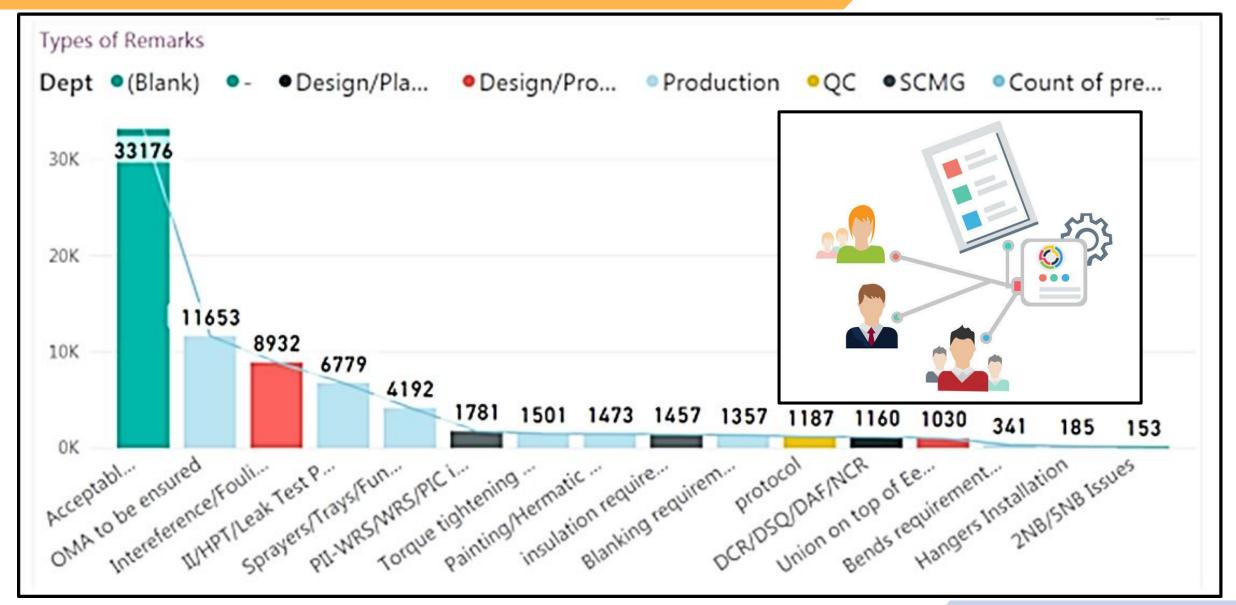






Internal Image Source: Google

# Inspection Remarks Classification



# Our Journey



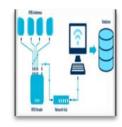








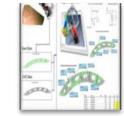
























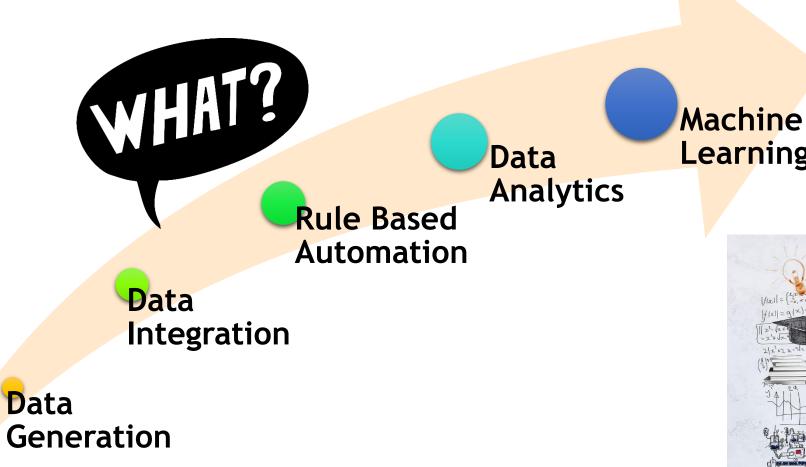




Yr-2009 Yr-2018



# Digital Transformation – What & How





## Data Generation



**Online Processes** 

Sensors

Digitization

Internet



# Data Generation - P&M Monitoring

Concept

POC

Implementation

Equipment Prioritization

Solution Development

Instrumentation & Retrofit

Edge Processing Data Ingestion Storage Analysis

Visualization



Visualization
Analysis
Storage
Data Ingestion & processing
Device management





Sensors



Equipment





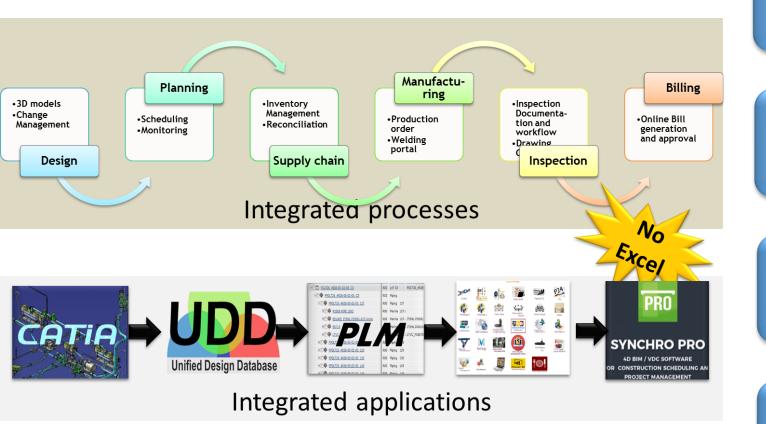








# Data Integration



# Application Integration

**Master Data** 

One Version of truth

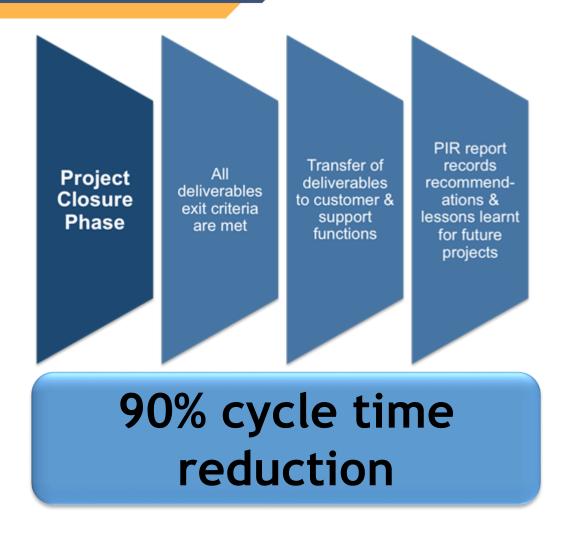
Reduce Manual Entry



#### Rule Based Automation









# Data analytics

### **INGEST**



# **PREPARE**



# STORE



## ANALYZE







Video



















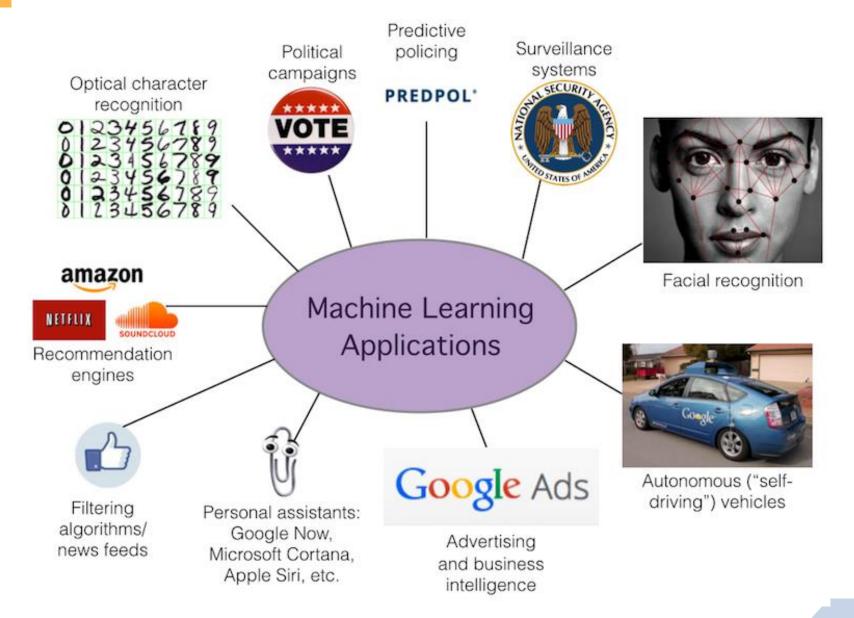






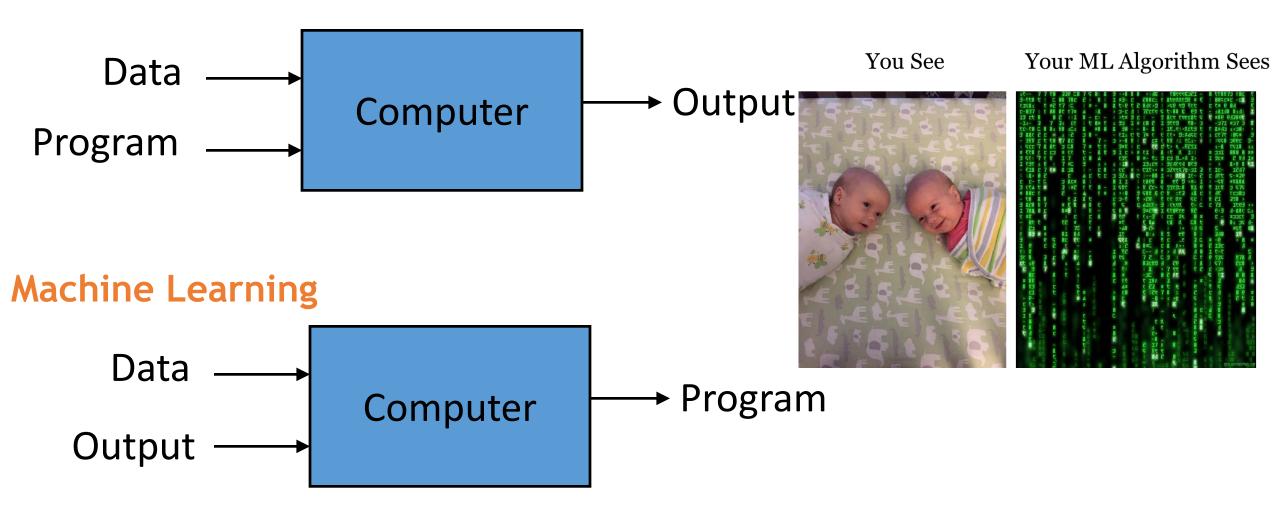


# Machine Learning

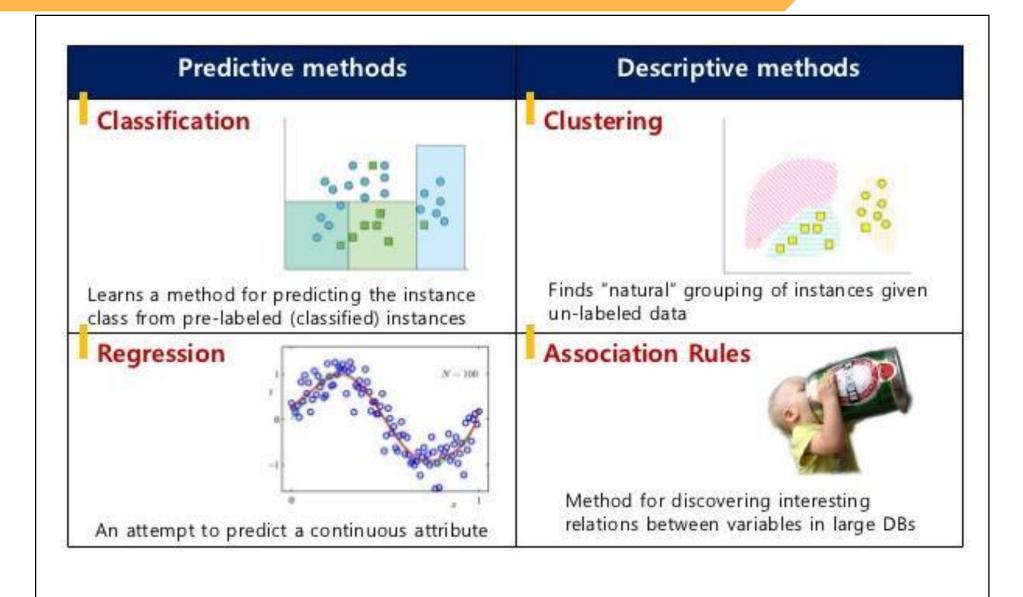


# Machine Learning

# **Traditional Programming**



# Machine Learning

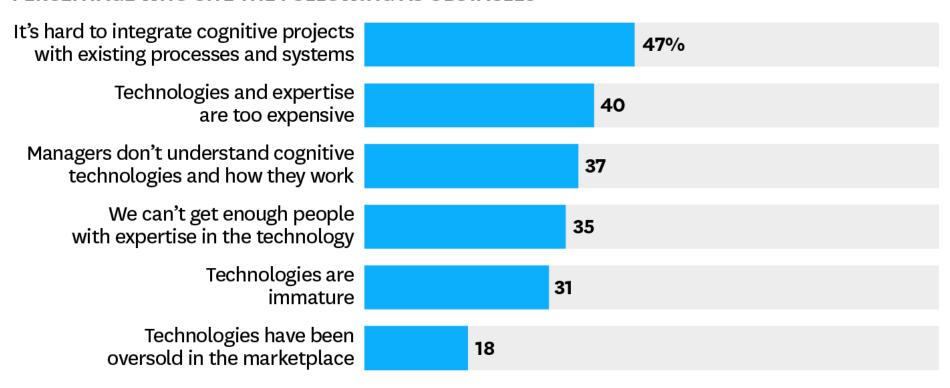


## Digital @ L&T Construction: Overview

#### The Challenges of AI

Executives in our survey identified several factors that can stall or derail AI initiatives, ranging from integration issues to scarcity of talent.

#### PERCENTAGE WHO CITE THE FOLLOWING AS OBSTACLES

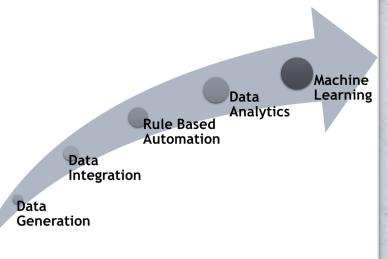


**SOURCE** DELOITTE 2017 **FROM** "ARTIFICIAL INTELLIGENCE FOR THE REAL WORLD,"
BY THOMAS H. DAVENPORT AND RAJEEV RONANKI, JANUARY-FEBRUARY 2018

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# Digital Transformation – What & How







# Digital Strategy



# Digital Strategy

#### Vision

To achieve operational excellence, increased profitability and set global benchmarks



#### Software & IT systems



IT systems, cloud platform, datamarts and data lakes to enable advanced data analytics

#### Hardware



Analytics servers for development and production of analytics usecases

#### Data and Cybersecurity



Infosec and Cybersecurity

#### Tools, **Platforms and** digital assets



Advanced system based and simple excel analytical models and visualization

#### Knowledge platform



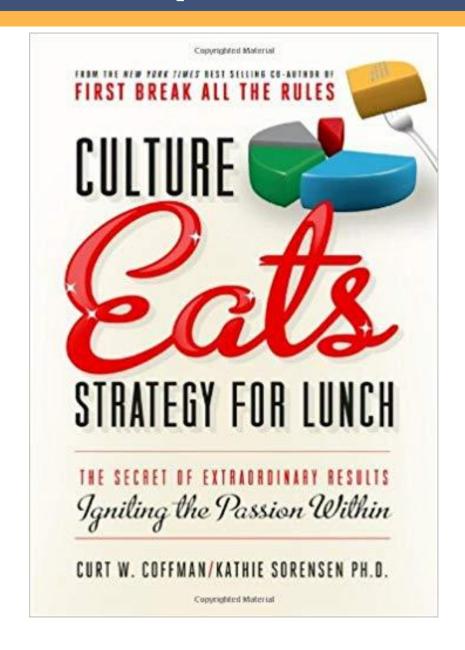
Knowledge repository for codifying learning

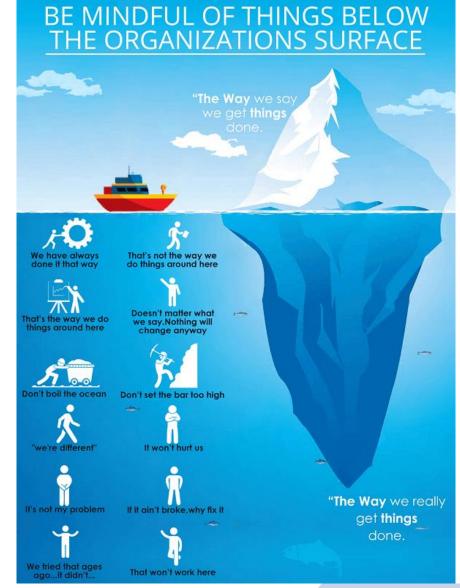
People, Skills and training

 Hiring talent from outside and building capabilities in-house via workshops, trainings and certification courses



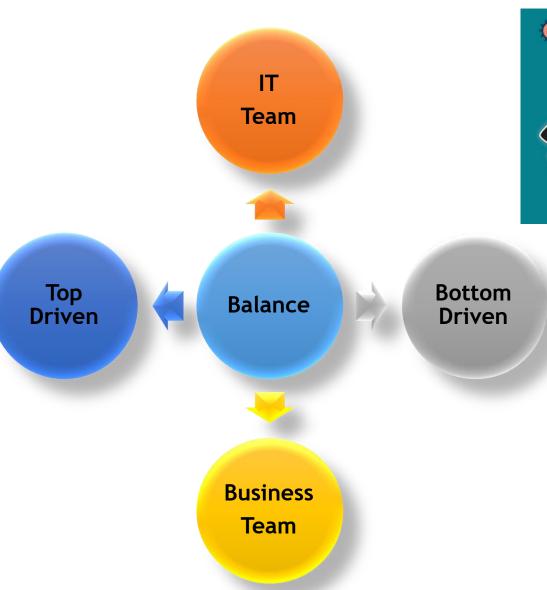
# The Cultural Perspective

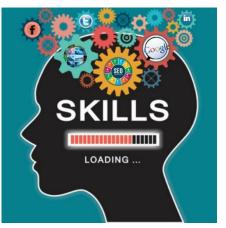






# Digital- People Focus







## **Ecosystem**

- Partners
- Infrastructure
- Experts
- Engineers

Don't ask ROI, Believe Experimentation

**Performance and Features are key** 





# Thank you...



# The Science of IoT

Accelerating National R&D Collaboration for Smart Factory Platforms

# Smart Factory Reference Architecture

[to drive collaboration and standards]

February 25, 2017

Super Computing Consortium of India Platform for Technology Collaboration and CoCreation

www.scci.in

# **About SCCI**

- Formed during 2011-2012 an autonomous unit of Gravity 2.0 Research Foundation (Trust)
- Goal of acting as a platform to facilitate the widespread use of large-scale computing to help create wealth and spread prosperity
- Works through technology collaboration groups
- Independently develops policy frameworks and offers policy inputs
- "Let us collaborate to transform India in the true spirit of Bharat"

# Some Key Initiatives

- Bhavini Bharatiya Vignana Nidhi
  - Bhavini Sensor Fund
- Indian Language Technology Standards
  - Sanskriti, UMM, SOIL
- Joint R&D Roadmap with III of Taiwan
- Manifolda Modeling Language for Complex Systems
- An Identity Standard for IoT
  - Payment Token ID Standard
- The Panini Award
- Vision 2020 with IoT
- Bharat Knowledge Vision 2017

# What is Make In India?

- Launched by Honorable Prime Minister of India,
   Shri Narendra Modi during 2014
  - Aims to create 100 million jobs in the manufacturing sector and increase contribution of manufacturing in GDP to 25%
- Growth Opportunity in Systems 2017-2025
  - 100 Million Jobs =  $(100 \times 10^6) \times (25 \times 10^5)$
  - INR  $6 \times 10^{13} = 10 \times 10^{13} =$

# Internet of Things?

- A broad term that refers to deeply embedded computer systems
  - Cyber physical systems | Complex Systems |
     Systems of Systems
  - Smart everything
- A trend that transforms every thing manufactured into an embedded computer
- Autonomous Vehicle
  - it is a computer or a car?

# IoT and Make In India

- To succeed MII has to create global economic space for India made systems
- IoT is a global disruptive force that is transforming the manufacturing sector
- IoT offers a perfect area of focus to create emergent manufacturing economy in India

IoT an Opportunity for Make In India

# Characteristics of IoT

- Collect data in real time
  - Sensors and Sensor Systems
- Process information in real time
  - Computing
    - Distributed, Concurrent, Federated, HPC
  - Cloud
- Make decisions, act, respond, react
  - Actuators, Cyber physical systems
  - Autonomous everything

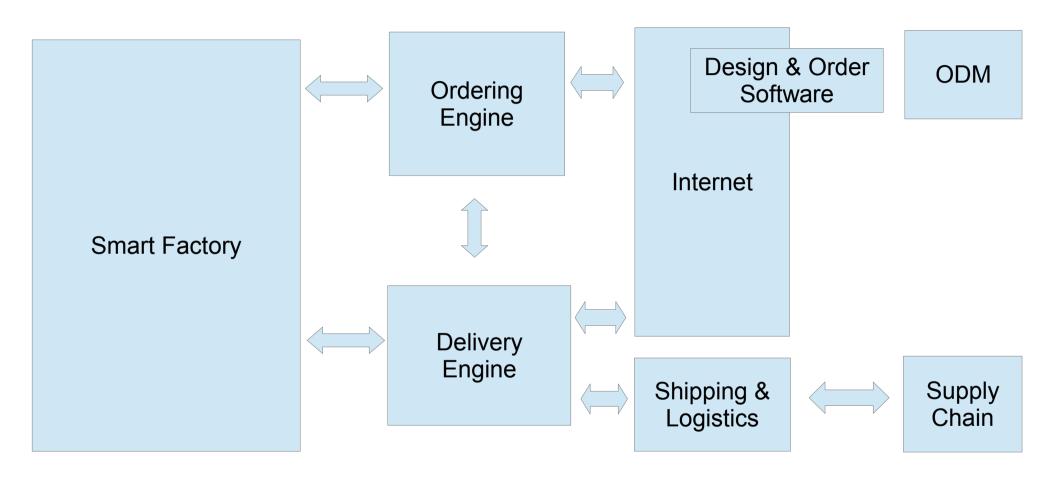
# A Smart Factory!

- What is an ideal Smart Factory?
  - Automate manufacture of widgets based on design and a programmable assembly line of machines
- Various Names
  - Germany Industry 4.0
  - US Industrial IoT
  - Japan, China Industrial Robots
  - India Smart Factory

# Purpose of Reference Architecture

- Broad overview of Smart Factory SubSystems and Components
- Guidance for Component and Communication Standards
- Inspire Research and Development
- Categorize and Catalogue National Efforts
- Help with Due Diligence for Venture Capitalists and Banks

# Smart Factory Architecture Where There is Opportunity

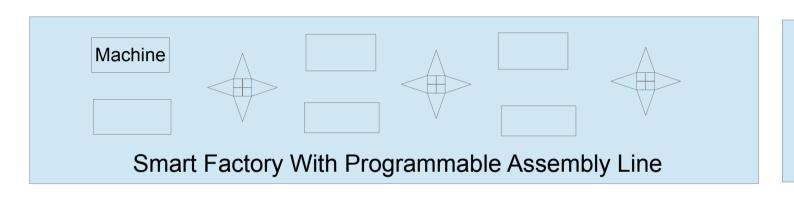


# Inside The Smart Factory

- Manufacturing Execution Planner
  - Planning (Artificial Intelligence Non Polynomial)
- Manufacturing Scheduler
- Smart Machines
  - Receive and execute orders in real time
  - Accept designs and parts
  - Transform and output
  - Power efficient, low wastage
  - Communicate with assembly line

## **Smart Factory**

### Reference Architecture



Shipping

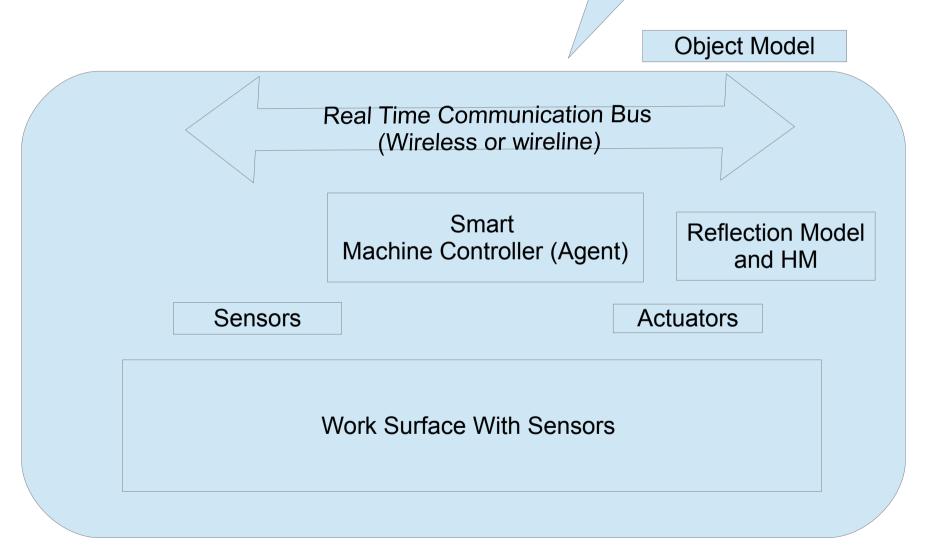
Manufacturing Execution Planner & Manufacturing Scheduler

Job Order Queue

### Inside a Smart Machine

- Reflective
  - Knows and communicates its capabilities
- Responsive
  - Receives orders electronically and executes them
- Adaptive
  - Identify and learn from mistakes
- Modular and Reconfigurable
  - Plug and play maintenance
  - Can be altered to carry out different types of transformations
- Health Aware
  - Support predictive maintenance
    - zero unplanned down time

# Machines as Objects

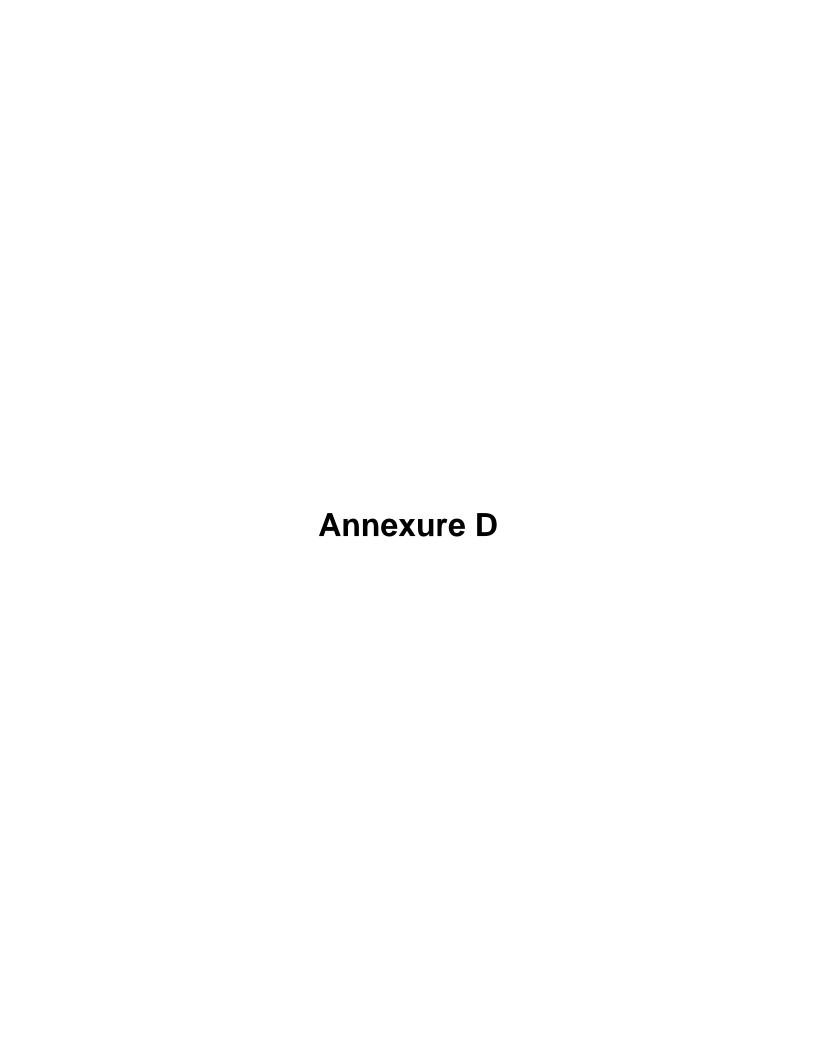


# Capabilities of SCCI

- SCCI works through collaboration projects
- SCCI offers membership services for collaborators and cocreators (annual subscription)
- Current collaborator capabilities
  - Electronic & Electro Mechanical Systems
  - Sensors
  - Software & Communication Stacks
  - Software As A Service Platforms
  - Real Time Analytic Platforms & Dashboards
  - IoT & Cyber Physical System Design Platforms

# Next Steps!

- Join SCCI
  - Collaborate and or CoCreate
    - http://www.scci.in
- Follow SCCI
  - @supercomp\_india @gravity\_v20 #TheTechState
- Join SCCI Research Computing SIG
- Support a Bhavini Fund
  - Support R&D
  - Secure your competitive advantage



#### Photo Gallery











