

**No. 9/6/2013- HE&MT**  
**Government of India**  
**Ministry of Heavy Industries & Public Enterprises**  
**Department of Heavy Industry**

Udyog Bhavan, New Delhi  
Dated 9<sup>th</sup> April, 2013

**Request for proposal for comprehensive consultancy to profile Indian Capital Goods Industry, SWOT analysis, Vision, Mission, Plans till 15<sup>th</sup> Five Year Plan and draft Policy uploaded in the DHI website on 26.3.2013 - Amendments thereto and Other Clarifications.**

Consequent upon pre bid meeting held at 11:00 hrs. on 2<sup>nd</sup> April, 2013 in the Department of Heavy Industry in connection with engagement of consultant for undertaking profiling study on Indian Capital Goods Industry, some amendments have been made in the Terms and Conditions of the Request for Proposal. The amendments along with clarifications with reference to the pre bid Meeting are indicated below.

**Amendments:**

- (1) The Illustrative List indicated below Item No. 3 – Scope of Work/ Terms of Reference (ToR) – may be replaced with the list indicated below:

**Illustrative List of capital Goods manufactured in India**

1	Machines Tools including Industrial Robots	12	Sugar Machinery
2	Tools and Dies	13	Paper & Pulp Manufacturing Machineries
3	Heavy Electrical Equipment including Boiler, Turbine, Generator, Motors, Control & Switchgear, Transformers, Capacitors, Relays etc.	14	Printing Machines
4	Textile/Jute Machinery including Synthetic Fibre Machinery	15	Dairy Machinery
5	Mining, Construction & Earthmoving Machineries including Material Handling	16	Welding Machines

**No. 9/6/2013- HE&MT**  
**Government of India**  
**Ministry of Heavy Industries & Public Enterprises**  
**Department of Heavy Industry**

Udyog Bhavan, New Delhi  
Dated 9<sup>th</sup> April, 2013

	Equipment including Coal/Mineral/Ash Handling Plants, Fork Lift Trucks, etc.		
6	Metallurgical Machinery including Steel Plant Equipment & Foundry Equipment	17	Packaging Machineries
7	Plastics and Rubber Processing Machineries	18	Glass & Ceramic making Machineries, Bulb and Tube Making Machineries
8	Process Plant Equipment including Chemical Machinery, Drugs & Pharmaceutical Machinery, Refinery, Cement Machinery, Fertilizer Machinery, Pressure Vessels, Reactors, Columns, Heat Exchangers and Pollution Control Equipment	19	Industrial Furnaces
9	Diesel Engines	20	Leather machinery including Foot Wear Manufacturing Machines
10	Agriculture Machinery including Tractors, Combine Harvesters, Rice Transplanters, power tillers, etc.	21	Painting and Surface Coating Machineries
11	Oil Field Equipments	22.	Freight Containers

Note: (i) List is not exhaustive but illustrative only.

(ii) The study should cover entire range of Machineries in a given category of Industrial machineries.

- (2) The entry No.(4) against Item No. 5 - Output may be read as “projections till 15<sup>th</sup> FYP.”
- (3) In Annexure II on Evaluation Criteria for the Technical Proposals, the entry against Sl. No. B (i), the 3<sup>rd</sup> Para of marking criteria should read as under:

“All of the key personnel **not** less than the PG Qualification in Engineering, Management and/ or Economics: 15 marks”

**No. 9/6/2013- HE&MT**  
**Government of India**  
**Ministry of Heavy Industries & Public Enterprises**  
**Department of Heavy Industry**

Udyog Bhavan, New Delhi  
Dated 9<sup>th</sup> April, 2013

**Clarifications:**

- (1) Application Format (Financial Proposal): The bidder should indicate the amount he/ she would like to be paid keeping in view the milestones on payment Terms of Item 11 (B) of RFP.
- (2) Check List: CVs of Consultants relevant to the subject of study, verified by employer, need to be sent.
- (3) In Annexure II on Evaluation Criteria: Item A (v) on 'On time completion of previous assignments': In the absence of completion certificate from clients copies of Work Order and Invoice raised by the Company/ Consultant after completion of work may submitted as supporting document.
- (4) In Annexure II on Evaluation Criteria: Item B on 'Experience of Key Personnel of Company': The term 'Key Personnel' refers to the Consultant/ Person employed by the firm having experience in the diagnostic study of any Industrial Sector.
- (5) Bidding as a consortium will not be entertained.
- (6) Other Terms and Conditions of the Request For Proposal Document that was uploaded in the DHI website on 26.3.2013 remain unchanged.



(U. K. Mukherjee)  
Under Secretary (HE&MT)